



FAVOA TECHNICAL REPORT 2021/22



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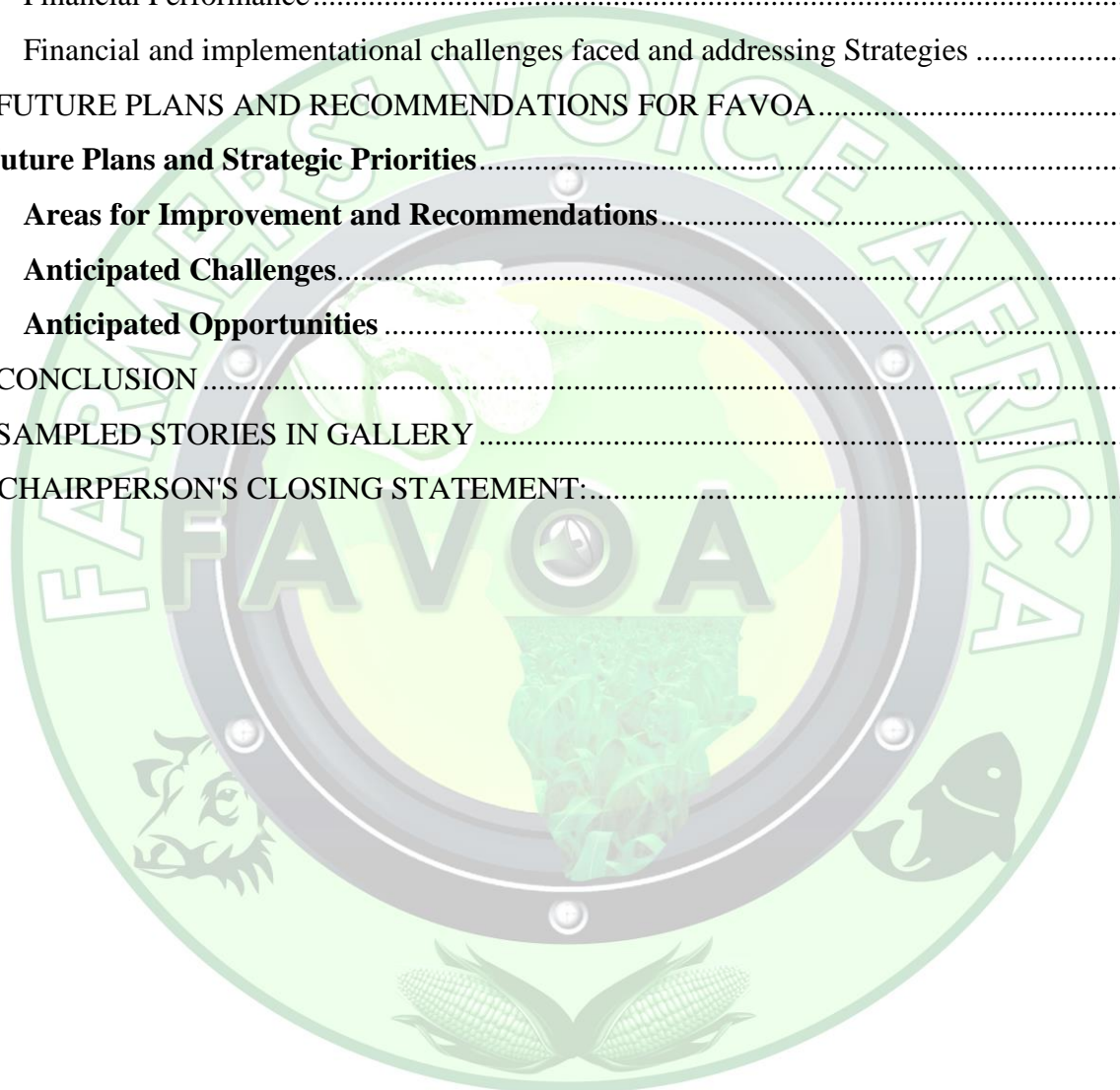
FAVOA Cooperative Union Leaders for Northern region, having a group photo after a meeting with FAVOA Secretariat Officials.



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FOREWORD



Brighton ZAKALIA Jelemoti - FAVOA President

Esteemed Colleagues and Supporters,

I am thrilled to present the Annual Technical Report of Farmers Voice Africa (FAVOA) for the period of 2021/22. It is with great pride and gratitude that I share with you the remarkable progress we have made in amplifying the voices of farmers and advancing sustainable agricultural practices.

In this report, you will delve into the transformative initiatives and groundbreaking solutions that FAVOA has spearheaded. Together, we have embarked on an extraordinary journey to address the challenges faced by farmers and empower them to thrive. I am immensely grateful for the unwavering dedication and commitment of each and every one of you who has contributed to our shared vision.

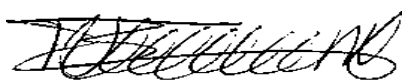
As you peruse the pages of this report, you will encounter stories of resilience, innovation, and collaborative efforts. Each narrative reflects the tireless work of our team, the determination of farmers, and the invaluable support of our partners. It is through this collective spirit that we have been able to achieve meaningful impact and pave the way for a more sustainable future.

I extend my sincerest gratitude to all those who have championed our cause, from our esteemed board members to the passionate individuals working in the field. Your unwavering support and unwavering belief in our mission have been instrumental in driving our success.

Together, let us celebrate the accomplishments highlighted in this report, while recognizing that our work is far from over. We must continue to advocate for farmer-friendly policies, embrace innovation, and empower the next generation of agricultural leaders. By doing so, we can create lasting change and pave the way for a vibrant and prosperous agricultural sector across Africa.

I therefore, invite you to immerse yourself in the stories, data, and insights presented in this report. May it inspire us all to persevere, collaborate, and redouble our efforts to ensure that the voices of farmers are heard, their needs are met, and their contributions to society are fully recognized.

With utmost appreciation,

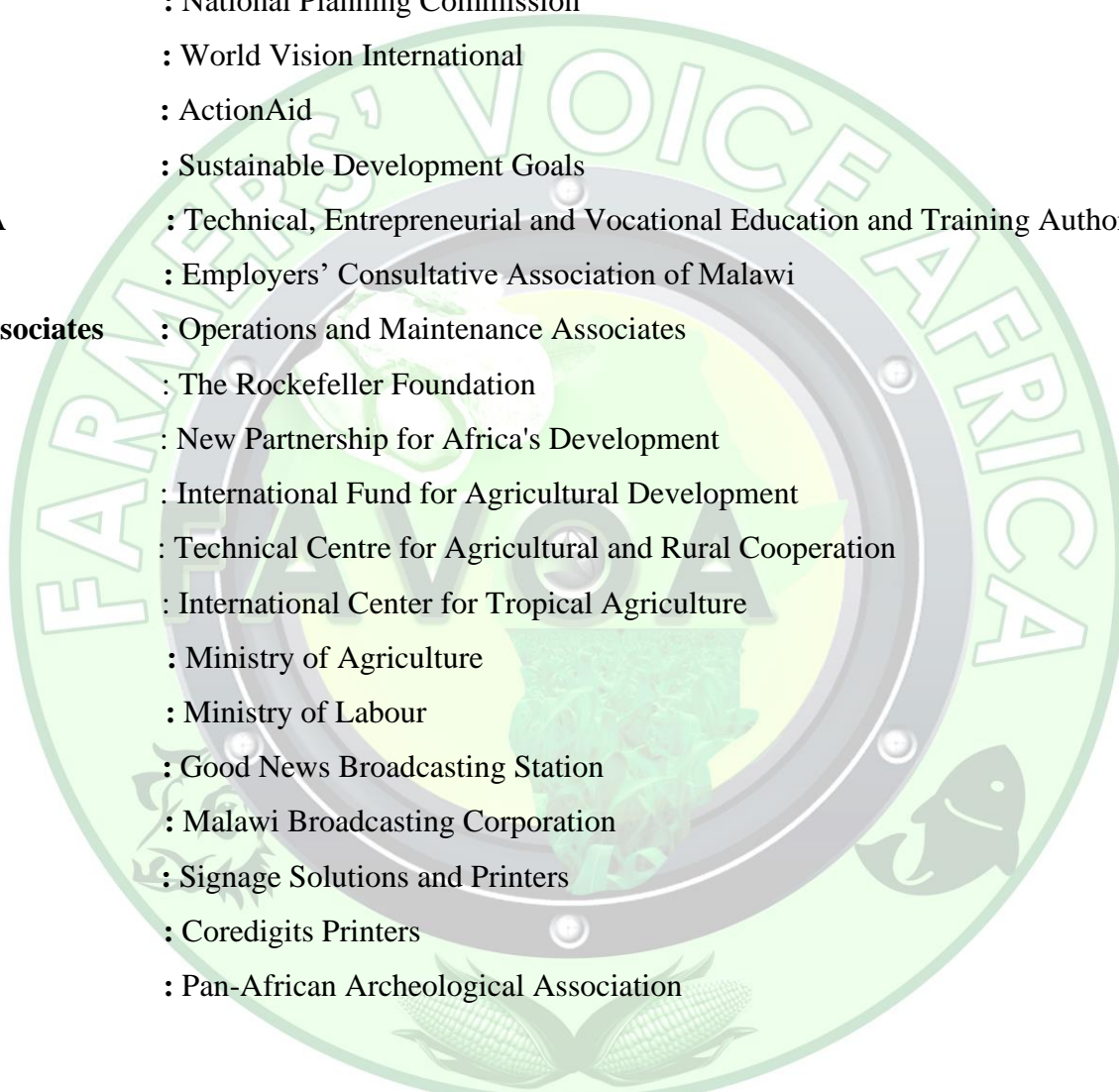


President, Farmers Voice Africa (FAVOA)

ACRONYMS AND ABBREVIATIONS

FAVOA	: Farmers Voice Africa
NGO	: Non-Governmental Organization
NGORA	: Non-Governmental Organizations Regulatory Authority
CONGOMA	: Council for Non-Governmental Organizations in Malawi
NYCOM	: National Youth Council of Malawi
2021/22	: The report period of 2021-2022
FIIG	: FAVOA Innovations and Investments Group
FCUs	: FAVOA Farmer-Cooperative Unions
NFRA	: National Food Reserve Agency
LUANAR	: Lilongwe University of Agriculture and Natural Resources
NRC	: Natural Resources College
MWICA	: Mwimba College of Agriculture
J4Y	: Jobs for Youth
MRA	: Malawi Revenue Authority
MERA	: Malawi Energy Regulatory Authority
PPDA	: Public Procurement and Disposal of Assets
M2063	: Malawi Vision of 2063
GIZ	: Deutsche Gesellschaft für Internationale Zusammenarbeit (German Development Cooperation)
WFP	: World Food Programme
UNICEF	: United Nations Children's Fund
FAO	: Food and Agriculture Organization of the United Nations
UNDP	: United Nations Development Programme
ADB	: African Development Bank
MAIIC	: Malawi Agricultural Industrialization Corporation
EDF	: Export Development Fund
CP	: Central Poultry
Std BANK	: Standard Bank
FDH	: First Discount House
NBM	: National Bank of Malawi
RBM	: Reserve Bank of Malawi
IMF	: International Monetary Fund

AGRA	: Alliance for a Green Revolution in Africa
CDI	: Clinton Development Initiative
AIF	: African Improved Foods
ADMARC	: Agricultural Development and Marketing Corporation
USDA	: United States Department of Agriculture
USAID	: United States Agency for International Development
MUBAS	: Malawi University of Business and Applied Sciences
NPC	: National Planning Commission
WVi	: World Vision International
AA	: ActionAid
SDGs	: Sustainable Development Goals
TEVETA	: Technical, Entrepreneurial and Vocational Education and Training Authority
ECAM	: Employers' Consultative Association of Malawi
O&M Associates	: Operations and Maintenance Associates
TRF	: The Rockefeller Foundation
NEPAD	: New Partnership for Africa's Development
IFAD	: International Fund for Agricultural Development
CTA	: Technical Centre for Agricultural and Rural Cooperation
CIAT	: International Center for Tropical Agriculture
MoA	: Ministry of Agriculture
MoL	: Ministry of Labour
GBS	: Good News Broadcasting Station
MBC	: Malawi Broadcasting Corporation
SSP	: Signage Solutions and Printers
CDP	: Coredigits Printers
PAA	: Pan-African Archeological Association



1.0. EXECUTIVE SUMMARY

FAVOA is a Malawian organization dedicated to empowering communities and addressing critical issues in agriculture, energy, education, and private business sectors. During the reporting period, FAVOA made significant progress in fulfilling its mission and achieving its objectives.

The organization's key programmatic activities included capacity building and internship opportunities, formation of cooperative unions, establishment of student satellites, and execution of innovative initiatives under the FAVOA Innovations and Investments Group (FIIG). The aim of these initiatives was to provide training, support, and resources to farmers, interns, University students, and entrepreneurs.

Through its capacity building and internship programs, FAVOA successfully provided valuable work experience and training to a diverse group of interns. This not only enhanced their skills and knowledge but also boosted the extension services provided to farmers across the country by approximately 80%. Moreover, around 45% of the interns benefited from work experience and secured new employment contracts with partner organizations.

The formation of cooperative unions helped in organizing farmers and providing them with a collective platform to access resources, market their products, and enhance their bargaining power. The establishment of student satellites in universities and colleges created opportunities for young individuals to engage in agricultural activities, gain practical experience, and contribute to the sector's development.

Under the FIIG initiatives, FAVOA successfully launched and implemented projects related to solar gensets manufacturing, organic fertilizer trials, and welding and fabrication services. These initiatives aimed to address energy challenges, promote sustainable agriculture, and support local businesses. The organization collaborated with partners, sourced funding, and overcame financial challenges to ensure the success of these projects.

The impact of FAVOA's initiatives was felt by beneficiaries, volunteers, and partners who recognized the organization's commitment to addressing the pressing needs in Malawi. The increase in farmers' productivity, the growth of the agricultural sector, the creation of employment opportunities, and the improvement of livelihoods were some of the notable outcomes achieved.

Looking ahead, FAVOA aims to further enhance its program effectiveness and impact. It plans to expand its reach, strengthen partnerships, and seek sustainable funding sources. The organization remains dedicated to empowering communities, addressing challenges, and contributing to the overall development of Malawi.

FAVOA acknowledges the support and collaboration of partners, funders, staff, volunteers, and stakeholders in achieving its mission. Their contributions and belief in the organization's work have been instrumental in the achievements made during the reporting period. FAVOA expresses its gratitude and looks forward to

continued support as it strives to make a lasting difference in the lives of individuals and the development of Malawi.



2.0. INTRODUCTION

Farmers Voice Africa (FAVOA) is a dynamic and innovative youth-led non-governmental organization that was founded and officially got registered in 2018 with the government of Malawi. The organization is well recognized and certified by Non-Governmental Organizations Regulatory Authority (NGORA), and affiliated with Council for Non-Governmental Organizations in Malawi (CONGOMA) and National Youth Council of Malawi (NYCOM).

FAVOA operates within the agricultural sector, with a primary focus on empowering farmers by amplifying their voices and addressing the specific challenges and opportunities they face. The organization aspires to expand its reach across the African continent and operates within the context of agricultural transformation, rural empowerment, and sustainable food systems in Africa.

2.1. Mission:

FAVOA's mission is to amplify the voices of farmers, foster inclusive participation, and promote sustainable agricultural practices. The organization is dedicated to ensuring that the concerns, needs, and aspirations of farmers are heard and addressed. FAVOA advocates for farmer-friendly policies, equitable agricultural systems, and improved market access. By empowering farmers with knowledge, skills, and resources, FAVOA aims to enhance their livelihoods and contribute to the overall development of the agricultural sector. Recognizing the crucial role of agriculture in economic growth, poverty reduction, and food security, FAVOA operates within the challenges and opportunities faced by farmers across the continent. These include climate change impacts, limited access to resources, market constraints, and the need for innovative solutions. FAVOA navigates these contextual realities by fostering partnerships, promoting collaboration among farmers, advocating for supportive policies, and encouraging sustainable and climate-smart agricultural practices.

2.2. Vision:

With a vision to expand its impact, FAVOA aims to become a recognized and influential organization in advocating for farmer empowerment and sustainable agricultural development throughout Africa. Leveraging its experience and successes in Malawi, FAVOA seeks to contribute to the transformation of agriculture and the improvement of farmers' livelihoods across the continent.

Through its strategic goals and objectives, fueled by developmental ethics and transformative Values, FAVOA strives to create a supportive environment where farmers can thrive, their voices are heard, and their contributions to the agricultural sector are recognized and valued. By addressing the unique context of Malawian agriculture and focusing on empowering farmers, FAVOA plays a vital role in promoting sustainable development and the transformation of the agricultural sector.

STRATEGIC GOALS AND OBJECTIVES

The following is a summary of strategic goals and objectives that align with Farmers Voice Africa (FAVOA).

2.3. Strategic Goals:

- a. **Amplify Farmers' Voices:** Empower and amplify the voices of farmers across Malawi, and Africa in its entirety, ensuring their concerns, needs, and aspirations are heard and addressed.
- b. **Enhance Agricultural Advocacy:** Advocate for farmer-friendly policies, sustainable practices, and equitable agricultural systems at local, national, and regional levels.
- c. **Foster Farmer-led Initiatives:** Support and promote farmer-led initiatives that drive innovation, enhance productivity, and contribute to the overall development of the agricultural sector.
- d. **Strengthen Farmer Networks and Collaborations:** Facilitate the formation and strengthening of farmer networks, cooperatives, and partnerships to foster knowledge sharing, collective decision-making, and enhanced market access.
- e. **Promote Inclusive Participation:** Ensure the inclusive participation of women and youth in agricultural activities, decision-making processes, and leadership roles.

2.4. Strategic Objectives:

- a. **Empower Farmers' Representation:** Strengthen farmers' capacity to articulate their needs and represent their interests through training, education, and capacity building initiatives.
- b. **Advocate for Farmer-friendly Policies:** Engage in policy advocacy to influence and shape agricultural policies, regulations, and frameworks that prioritize the well-being and prosperity of farmers.
- c. **Promote Sustainable Farming Practices:** Encourage the adoption of sustainable farming techniques, resource management strategies, and climate-smart agriculture to improve productivity and safeguard the environment.
- d. **Facilitate Knowledge Exchange:** Facilitate knowledge sharing, information dissemination, and best practices exchange among farmers, organizations, and stakeholders to foster learning and innovation.
- e. **Enhance Market Access and Value Chains:** Support farmers in accessing local and regional markets, establishing fair trade practices, and strengthening value chains to improve income opportunities and market competitiveness.
- f. **Strengthen Farmer Capacity:** Provide training, technical assistance, and access to resources that enhance farmers' skills, entrepreneurship, and business acumen.

- g. **Promote Gender and Youth Inclusion:** Promote gender equality and youth inclusion in agriculture by addressing barriers, providing opportunities, and empowering women and youth in farming.
- h. **Foster Research and Innovation:** Encourage research, innovation, and the adoption of new technologies to enhance agricultural productivity, sustainability, and resilience.
- i. **Strengthen Resilience to Climate Change:** Build resilience among farmers and agricultural systems to the impacts of climate change through the promotion of climate-smart agricultural practices, access to climate information and technologies, and support for adaptation and mitigation strategies.
- j. **Enhance Farmer Training and Extension Services:** Improve access to quality agricultural training and extension services, providing farmers with up-to-date knowledge, skills, and technical assistance to enhance their farming practices, increase productivity, and improve their overall livelihoods.

These strategic goals and objectives outline the core focus areas for Farmers Voice Africa (FAVOA) as an organization dedicated to amplifying farmers' voices, promoting sustainable practices, advocating for farmer-friendly policies, and fostering collaboration and inclusivity within the agricultural sector in Africa.

2.5. Governance

Governance in FAVOA refers to the structure, processes, and mechanisms that guide decision-making, accountability, and overall management within the organization. It is the framework that ensures transparency, ethical practices, and effective leadership, allowing FAVOA to fulfil its mission and achieve its goals.

Key aspects of governance in FAVOA include:

- a. **Board of Trustees:** FAVOA is governed by a Board of Trustees, responsible for setting strategic direction, overseeing organizational performance, and ensuring compliance with legal and ethical standards. The board members are usually experts in relevant fields, and they provide guidance and oversight to the organization's management team.
- b. **The Board of Directors:** These are top leaders responsible for overseeing and implementing different tasks of the organization on the ground. This team includes Directors of Finance, Partnerships, Operations, Programs, and Communications, among others. They report directly to the President of FAVOA and work collaboratively to drive the organization's vision, goals, and initiatives for the advancement of agricultural development and youth empowerment.
- c. **Mission and Values:** Governance is built on the foundation of FAVOA's mission and core values. These principles guide decision-making, program development, and resource allocation, ensuring alignment with the organization's purpose.
- d. **Policies and Procedures:** FAVOA has established clear policies and procedures that govern its operations. These policies cover various aspects, including financial management, human resources, project implementation, and risk management.
- e. **Accountability and Transparency:** FAVOA upholds high standards of accountability and transparency. The organization regularly communicates its activities, financial reports, and program outcomes to stakeholders, including donors, beneficiaries, and the public.

- f. **Strategic Planning:** Governance involves strategic planning, which includes setting long-term goals, identifying priorities, and creating actionable plans to achieve the organization's mission.
- g. **Risk Management:** FAVOA implements risk management practices to identify potential risks, assess their impacts, and develop strategies to mitigate them. This ensures the organization's resilience and sustainability.
- h. **Ethical Conduct:** FAVOA operates with integrity and adheres to ethical principles in all its activities. This includes fair and ethical treatment of stakeholders, respecting the rights of beneficiaries, and maintaining confidentiality when required.
- i. **Performance Monitoring and Evaluation:** Governance includes mechanisms to monitor and evaluate the performance of FAVOA's programs and projects. Regular evaluations help to assess the effectiveness of interventions and make data-driven improvements.

Overall, governance in FAVOA is characterized by strong leadership, clear accountability, and a commitment to fulfilling its mission of empowering smallholder farmers and promoting sustainable agricultural development in Malawi.



3.0. PROGRAMMATIC ACTIVITIES AND PLANS

3.1. Formation of FAVOA Farmer-Cooperative Unions (FCUs) in the three regions of Malawi

Objective of the Regional Unions

- a. Enhance collective bargaining power: The FCUs aim to strengthen the collective bargaining power of farmers by uniting them under a common platform. This enables farmers to negotiate better prices for their produce, access inputs at affordable rates, and engage in joint marketing initiatives.
- b. Facilitate knowledge sharing and capacity building: The FCUs seek to foster knowledge exchange among farmers, facilitating the sharing of best practices, innovative techniques, and agricultural information. Additionally, capacity-building programs will be organized to enhance farmers' skills, entrepreneurship, and overall agricultural productivity.
- c. Advocate for farmer-friendly policies: The FCUs will actively engage in advocating for farmer-friendly policies at the regional and national levels. By voicing the concerns and needs of farmers, the unions aim to influence policies that promote agricultural development, provide access to resources, and address the challenges faced by farmers.

3.2. Formation of FAVOA Students' Satellites in Universities and Colleges:

Objectives of the Students' Satellites

- j. Empower youth in agriculture: The students' satellites aim to empower youth by providing them with opportunities to engage in agricultural activities, develop entrepreneurship skills, and contribute to the agricultural sector's growth and development.
- k. Foster innovation and research: The satellites will serve as hubs for innovative agricultural practices, research initiatives, and technology adoption. Through collaboration and knowledge exchange, students will be encouraged to develop innovative solutions to address agricultural challenges and enhance productivity.
- l. Promote sustainable farming practices: The students' satellites will promote and demonstrate sustainable farming practices, including organic farming, agroecology, and climate-smart agriculture. Students will be encouraged to adopt and promote environmentally friendly practices within their campuses and local communities.

3.3. Providing Space for Industrial Attachments for University Students

Objectives of the Industrial Attachments

- a. Skill development and practical experience: The industrial attachments aim to provide university students with practical experience in a professional work environment. By working at FAVOA's head

office, students will develop relevant skills, enhance their understanding of agricultural development, and gain exposure to organizational operations.

- b. Knowledge exchange and mentorship: The industrial attachments will facilitate knowledge exchange between students and FAVOA's experienced staff. Students will have the opportunity to learn from professionals, gain insights into the agricultural sector, and receive mentorship to enhance their career prospects.
- c. Collaborative projects and research: Students will have the chance to engage in collaborative projects and research initiatives that contribute to FAVOA's programs and objectives. This will provide them with real-world exposure and an opportunity to make meaningful contributions to the agricultural sector.

3.4. **Execution/Implementation of FAVOA Innovations and Investments Group.**

Main objective

- FIIG aims to promote and support entrepreneurial initiatives within the agricultural sector. Through various activities, such as the development and sale of Solar gensets, FIIG seeks to create income-generating opportunities for FAVOA organization as the primary economic muscle for sustainability and growth of the organization in its entirety.

Here are strategic business avenues of FIIG and their specific objectives:

Note: Some of the endeavors are in the pipeline to implementation, hence what have been given below are all inclusive.

3.4.1. **FIIG-Renewable Energy Solutions**

Objective:

To provide farmers and the general public with affordable and sustainable energy solutions for household use and farming activities like irrigation systems and lighting. This promotes the adoption of renewable energy in agriculture, reduces reliance on traditional energy sources, improves efficiency in irrigation practices, birds farming, and enhances overall productivity.

FIIG Services on renewable Energy

- Solar Photovoltaic (PV) Systems
- Innovative Energy Storage Solutions like **Nkula solar Gensets**
- Energy Efficiency Audits and Upgrades
- Electric Vehicle (EV) Charging Infrastructure
- Renewable Energy Consulting and Project Development

3.4.2. Production of Organic Fertilizer

Objective:

To offer farmers access to high-quality organic fertilizer for sustainable and environmentally friendly agricultural practices. This encourages the use of organic farming methods, promotes soil health and fertility, reduces reliance on synthetic chemicals, and contributes to the development of sustainable and resilient agricultural systems.

3.4.3. Welding and Fabrication

Objective:

To provide farmers with locally produced, durable, and affordable construction materials and farming equipment to support infrastructure development in rural areas, enhance farmers' access to essential agricultural tools, promote local craftsmanship, and contribute to the growth of the agricultural sector.

3.4.4. Value Addition and Processing

Objective:

To add value to agricultural produce by processing them into marketable products, such as fruit juices, freezes, flour, and repackaging farm products. This promotes agribusiness development, reduces post-harvest losses, increases the shelf life of agricultural products, creates employment opportunities, and adds value to local agricultural commodities.

3.4.5. Mechanics and Panel beating

Objective:

To provide mechanical engineering services, particularly for agricultural machinery, and equip technical students and school leavers with practical skills. Its contribution is to support the maintenance and repair of agricultural machinery, improve farm mechanization, enhance technical skills among youth, and contribute to the modernization of the agricultural sector.

3.4.6. Construction

Objective:

To engage talented builders and engineering graduates in agricultural infrastructure development, including farmers' schemes rehabilitation and establishment activities. This facilitates the improvement and construction of essential agricultural infrastructure, such as irrigation systems, storage facilities, and farm structures, fostering agricultural development and productivity.

3.4.7. FIIG Store

Objective:

To provide farmers with a one-stop shop for agricultural inputs, farm supplies, and a market for their produce. Mainly to enhance farmers' access to quality inputs, provide a convenient marketplace for

farmers to sell their produce, promote sustainable farming practices through the availability of suitable inputs, and support the overall growth of the agricultural value chain.

3.4.8. Black Soldier Fly Farming (BSFF)

Objective:

To establish a black soldier fly farming operation as **FIIG Cooperative** for the production of organic fertilizer and feed for chickens and pigs. This provides farmers with high-quality organic fertilizer and sustainable animal feed for chickens and pigs. This farming promotes the use of organic inputs in agriculture, which reduces dependence on synthetic fertilizers and chemical-based animal feeds, enhances soil health and fertility, and supports sustainable farming practices.

On economic perspective, Black soldier fly farming has the potential to contribute to the economy of Malawi through agriculture in the following ways:

a. Job creation

The establishment and operation of black soldier fly farms create employment opportunities, particularly for individuals involved in farming, production, and processing activities.

b. Value addition

The production of organic fertilizer and feed adds value to agricultural waste products, creating marketable products that can be sold locally or exported.

c. Cost savings

The availability of locally produced organic fertilizer and animal feed reduces the need for imports, leading to cost savings for farmers and the agricultural sector as a whole.

d. Environmental sustainability

Black soldier fly farming helps address the issue of organic waste management by converting waste materials into valuable resources. This contributes to a cleaner environment and reduces the negative impact of waste on ecosystems.

e. Improved productivity

The use of organic fertilizer and sustainable animal feed derived from black soldier fly farming can enhance crop yields, improve livestock health, and increase overall agricultural productivity.

These highlights of various business avenues within FIIG contribute to the transformation of agriculture in Malawi by promoting sustainable practices, providing essential services and products to farmers, creating employment opportunities, and fostering the development of a vibrant agricultural sector.

4.0. REGULATORY COMPLIANCE AND REGISTRATIONS OF FIIG

FIIG is committed to ensuring regulatory compliance and proper registration with relevant bodies depending with its enterprise at hand at a time. Currently FIIG has been registered with Malawi Regulatory Authority (MRA), Malawi Energy Regulatory Authority (MERA), Public Procurement and Disposal of Assets (PPDA) and is currently in progress to get registered with National Construction and Industry Council of Malawi which is one of those bodies considered as primaries. This objective ensures that FIIG operates within the legal framework and adheres to industry standards.

5.0. CAPACITY BUILDING AND INTERNSHIP OPPORTUNITIES

FIIG provided internship opportunities to young individuals interested in entrepreneurship and renewable energy solutions. These interns assisted in the production and marketing of Solar gensets, gaining valuable hands-on experience and contributing to the growth of FIIG.

These highlights are mainly the key programmatic activities undertaken by FAVOA during the 2021/22 period. The organization's initiatives focused on strengthening farmer cooperative unions, empowering youth through students' satellites, providing industrial attachments for university students, and executing entrepreneurial endeavors through FAVOA Innovations and Investments Group (FIIG). These activities align with FAVOA's mission of amplifying farmers' voices, fostering inclusive participation, promoting sustainable agriculture, and empowering farmers and youth across Malawi.

6.0. ACHIEVEMENTS AND IMPACT

These achievements highlight FAVOA's success in empowering farmers, engaging youth, promoting sustainable practices, and establishing a strong foundation for future initiatives. The organization's programs and initiatives have yielded tangible outcomes and made a significant impact on various stakeholders, including farmers, students, interns, and the agricultural sector as a whole.

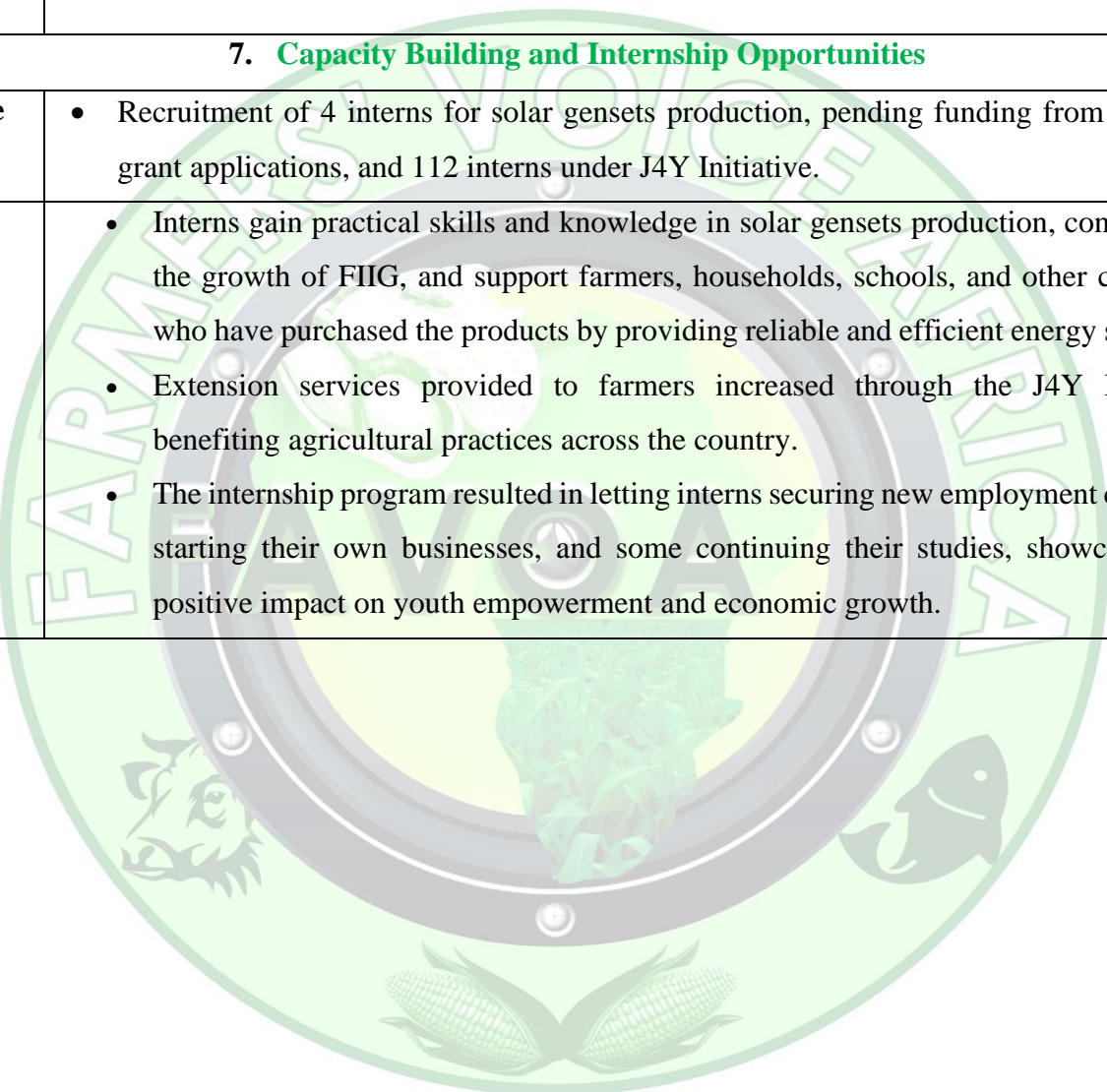
1. Formation of FAVOA Cooperative Unions (FCUs)	
Outcome	<ul style="list-style-type: none">Successful establishment of FCUs in all regions of Malawi.
Impact	<ul style="list-style-type: none">Strengthened collective voice of farmers, increased collaboration among farmers, improved access to markets and resources, facilitated engagement with key stakeholders.Engagements with governmental institutions and organizations: FCU leaders participated in meetings with National Food Reserve Agency (NFRA), Ministry of Agriculture, Auction Holdings, Alliance one tobacco, Limbe leaf tobacco.

	and other non-governmental organizations, fostering partnerships and influencing policy discussions.
2. Formation of FAVOA Students' Satellites in Universities and Colleges	
Outcome	<ul style="list-style-type: none"> Establishment of FAVOA Students' Satellites at various campuses, including LUANAR (City Campus, NRC Campus, Bunda Campus), Mwimba College of Agriculture, Chancellor College, and Polytechnic.
Impact	<ul style="list-style-type: none"> Enhanced youth participation in agriculture, provided a platform for knowledge sharing and skills development, promoted entrepreneurship among students, and encouraged innovative approaches to addressing agricultural challenges.
3. FIIG launch at LUANAR	
Outcome	Establishment of a strong foundation for the organization's growth and success.
Impact	<ul style="list-style-type: none"> It created opportunities for partnership, inspired students to pursue agricultural entrepreneurship. Emphasized the value of practical skills and youth engagement in driving sustainable agricultural development.
4. Providing Space for Industrial Attachments for University Students	
Outcome	<ul style="list-style-type: none"> Successful hosting of industrial attachment opportunities for 10 students from LUANAR, Mwimba College of Agriculture, and Salima Technical College.
Impact	<ul style="list-style-type: none"> Students gained practical experience in office operations and field engagements with farmers, developed essential skills, and expanded their knowledge of agricultural practices, contributing to their personal and professional growth.
5. Execution/Implementation of FAVOA Innovations and Investments Group (FIIG)	
Outcome	<ul style="list-style-type: none"> Ongoing implementation of programs within FIIG, including solar gensets business, welding and fabrication activities, and intern recruitment.
Impact	<ul style="list-style-type: none"> Provision of affordable and sustainable energy solutions through solar gensets, production of quality agricultural equipment, creation of employment opportunities through internships, and preparation for future business ventures to drive agricultural development.
6. Regulatory Compliance and Registrations of FIIG	

Outcome	<ul style="list-style-type: none"> • Successful registration with relevant bodies, including Registrar General, Malawi Revenue Authority (MRA), Malawi Energy Regulatory Authority (MERA), Public Procurement and Disposal of Assets (PPDA).
Impact	<ul style="list-style-type: none"> • Ensured compliance with legal requirements, enhanced credibility and trust among stakeholders, facilitated access to funding opportunities, and paved the way for seamless operations.

7. Capacity Building and Internship Opportunities

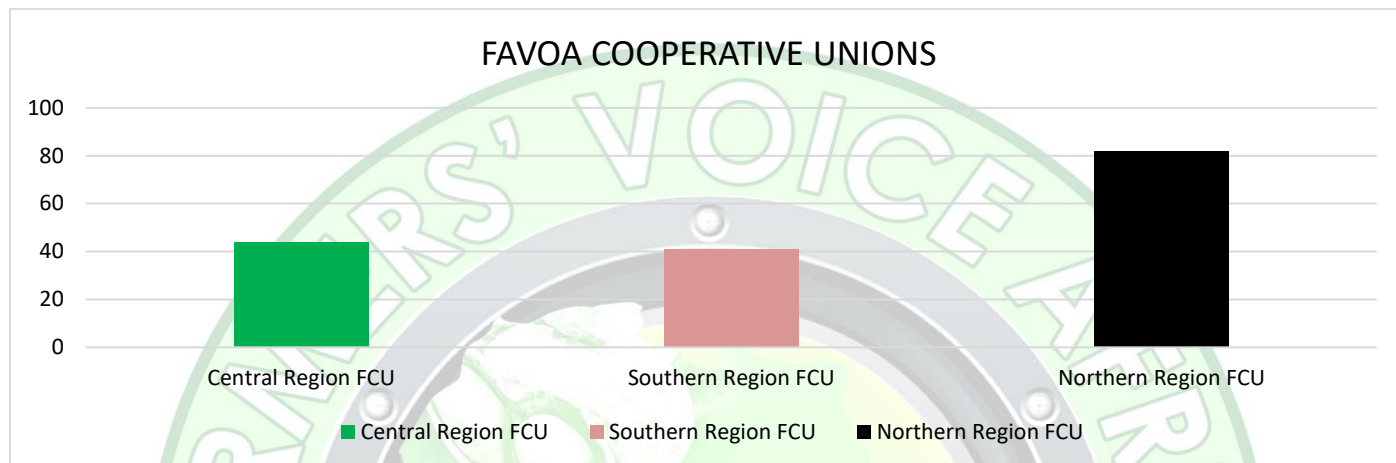
Outcome	<ul style="list-style-type: none"> • Recruitment of 4 interns for solar gensets production, pending funding from loan and grant applications, and 112 interns under J4Y Initiative.
Impact	<ul style="list-style-type: none"> • Interns gain practical skills and knowledge in solar gensets production, contribute to the growth of FIIG, and support farmers, households, schools, and other customers who have purchased the products by providing reliable and efficient energy solutions. • Extension services provided to farmers increased through the J4Y Initiative, benefiting agricultural practices across the country. • The internship program resulted in letting interns securing new employment contracts, starting their own businesses, and some continuing their studies, showcasing the positive impact on youth empowerment and economic growth.



7.0. END 2022, FAVOA QUANTIFIABLE OUTCOMES

7.1. Establishment of FAVOA Cooperative Unions

Formation of three regional FAVOA Cooperative Unions (FCUs) representing a total of 15 leaders (5 leaders from each region). Southern region FCU consists of 41 cooperatives, Central region FCU has 44 cooperatives, and Northern region FCU has 82 cooperatives. On average, each cooperative has 74 members, indicating a significant reach among farmers the end of 2022 which is around 12, 358 farmers.



7.2. Market linkages

In the 2021/22 harvesting season, FAVOA played a crucial role in providing market linkages for farmers' produce, particularly commodities such as soybeans, maize, and groundnuts. Through strategic partnerships, FAVOA facilitated the sale of approximately 20,000 metric tons of soybeans and 5,000 metric tons of maize for the farmers.

One significant partnership was forged with the Clinton Foundation, which resulted in a market opportunity with a Rwandan food processing company called African Improved Foods (AIF). FAVOA leveraged this partnership to connect soybean farmers with AIF, enabling them to sell their produce at 50% higher than the local prevailing prices and generate much income. This collaboration not only provided a market outlet for the farmers but also fostered regional trade and economic cooperation.

Additionally, FAVOA worked closely with the National Food Reserve Agency (NFRA) to secure market opportunities for maize farmers. By linking farmers with NFRA, FAVOA ensured that their maize produce could be purchased and utilized for various purposes, including food security and national reserves. This collaboration not only guaranteed a profitable market for the farmers (Selling at >25% than vendors prices) but also contributed to the overall stability of the agricultural sector.

The outcomes of these market linkages were significant for the farmers. They were able to sell their produce at fair prices, improving their income and livelihoods. Moreover, the market linkages provided stability and confidence to the farmers, encouraging them to continue investing in their agricultural activities.

Overall, FAVOA's role in facilitating market linkages for soybean, maize, and groundnut farmers resulted in tangible outcomes, including increased market access, income generation, and enhanced food security. By establishing partnerships and leveraging connections, FAVOA demonstrated its commitment to supporting farmers and fostering sustainable agricultural development in Malawi.



Farmers having an interface with FAVOA staff at FAVOA Secretariat (Left picture), Packaging the produce ready for AIF warehouses @ Njewa LL (Right photo)

7.3. FIIG Launch at LUANAR

The launch of FIIG at LUANAR in early 2022 was a momentous event attended by esteemed guests and university officials. The Minister of Agriculture, Honorable Lobin Lowe, graced the occasion, accompanied by Professor Kanyama Phiri, the Board Chairman of FAVOA, and Mr. Victor Mughogho, the Vice Chairman. The event, hosted by LUANAR Management, received overwhelming support from Professor Emmanuel Kaunda, the Vice Chancellor, and other prominent LUANAR officials and students.

During the launch, Minister Lobin Lowe commended FAVOA for its commitment to supporting youth in agriculture and expressed his happiness in seeing LUANAR graduates establish an organization like FAVOA. He recommended and pledged support for FAVOA and FIIG initiatives, acknowledging their significance in empowering the youth in farming. His encouraging statements in the media (https://www.youtube.com/watch?v=8riR38os4lQ&ab_channel=FAVOA-TV) highlighted the importance of FAVOA's work and its potential to drive positive change in the agricultural sector.

Professor Kanyama Phiri, on behalf of FAVOA, expressed gratitude to the minister for his presence and uplifting speech. He acknowledged the minister's endorsement and emphasized FAVOA's dedication to creating transformative opportunities for young farmers. Vice Chancellor Professor Kaunda praised FAVOA for its life-changing initiatives like FIIG and called for further partnerships between LUANAR and FAVOA, recognizing the value of collaboration in promoting agricultural innovation and youth empowerment.

The launch of FIIG at LUANAR brought numerous benefits to FAVOA, LUANAR, and the students. Firstly, it solidified FAVOA's reputation as a pioneering organization that supports youth engagement in farming and entrepreneurship. The endorsement and support from the Minister of Agriculture elevated FAVOA's profile and increased its credibility within the agricultural community. Secondly, LUANAR benefitted from the establishment of FIIG, as it showcased the university's commitment to nurturing entrepreneurial initiatives and promoting practical skills among its graduates. Finally, students were inspired by the launch, witnessing their peers taking the lead in innovative agricultural ventures. This motivated and encouraged them to explore similar opportunities and actively participate in the agricultural sector.

As an expression of appreciation, one student at the event could be heard stating, *"This launch is an inspiration for us all. It shows that we, as students, have the potential to make a significant impact in agriculture and contribute to our country's development."* Overall, the launch of FIIG at LUANAR not only celebrated the accomplishments of FAVOA but also demonstrated the power of collaboration, endorsement, and youth-driven initiatives in driving agricultural transformation in Malawi.

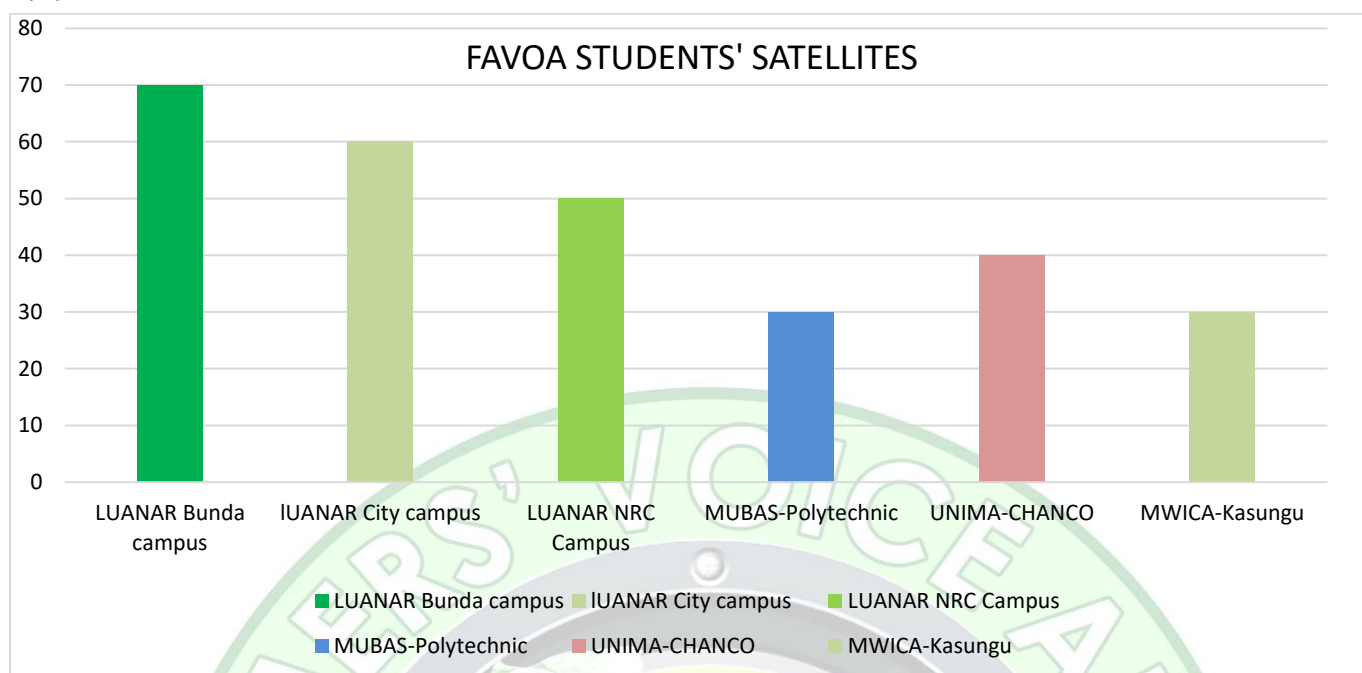


Participants attentively listening to the presentation during FIIG Launch at LUANAR



Minister of Agriculture, Hon. Lobin Lowe, gracing the Launch of FIIG at LUANAR

7.4. Establishment of FAVOA Students' Satellites

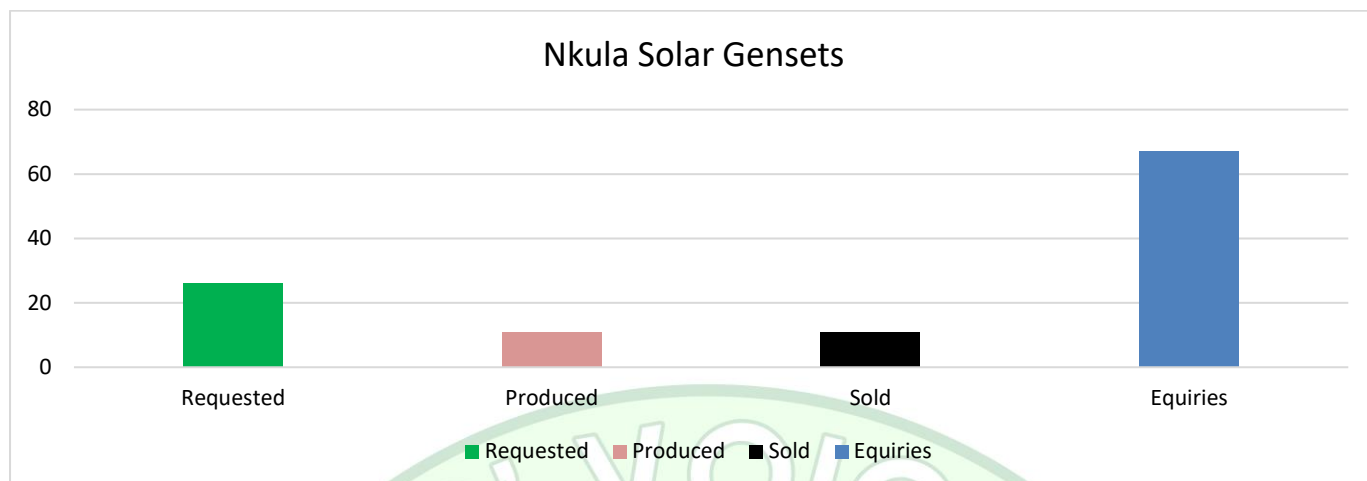


LUANAR- NRC Students' Satellite members, with FAVOA officials during briefing meeting



Establishment of six student satellites, with an average of 45 students in each satellite, providing a platform for youth engagement and empowerment. Among them, ten (10) students directly benefited from industrial attachment placements facilitated by FAVOA, while an additional 13 students were indirectly linked to sister organizations, expanding their learning and practical experiences.

7.5. Production of Nkula Solar Gensets



EXAMPLES OF INSTALLED PLACES



NKULA UNIQUENESS



NOISELESS

Does not make any noise. It's quiet while in operation.



FUMELESS

Does not release any fumes/smoke nor smell.



SHOCKLESS

Its full-comprehensive wiring is safely enclosed and insulated.



FUEL-LESS

Relies on free solar power/grid to get charged.



PORTABLE/MOVABLE

Comes as a complete set hence it can be used anywhere as ordinary fuel genset & has tyres



SCALABLE

Allows upgrading both in KVA (power) & kWh (Energy) size



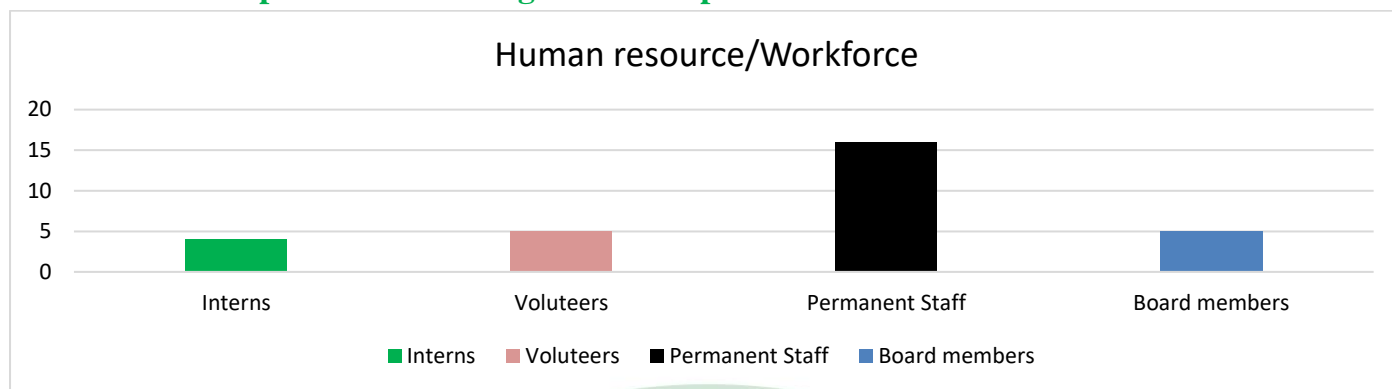
Contacts:

FIIG-Energy, C/O FAVOA +265(0)998747330
P.O.Box 2374, Lilongwe. (0)887619337
Area 8, Mchesi, Lilongwe fiig@farmersvoiceafrica.org



Production and sale of 11 solar gensets out of 26 which have requested for production, plus more than 70 enquiries serve as part of the pilot phase achievements towards our innovation that showcased progress and future in the renewable energy sector.

7.6. Youth Empowerment through Internship



By incorporating interns and volunteers, FAVOA promotes a culture of learning, collaboration, and shared responsibility. The interns gain hands-on experience, improving their knowledge and skills in the agricultural and entrepreneurial domains. The volunteers, on the other hand, actively participate in driving the organization's mission forward, strengthening its impact within the community.

Together with the permanent staff members and the board of trustees, the interns and volunteers form a dedicated team that works towards achieving FAVOA's goals. Their collective efforts ensure a dynamic and impactful approach to agricultural development, empowering farmers and fostering sustainable practices in Malawi.

These quantitative and qualitative achievements demonstrate FAVOA's significant reach and impact, with a strong presence in regional farmer cooperatives, student engagement, practical learning opportunities, and the initial success of FIIG's solar gensets business. These numbers reflect the organization's commitment to fostering agricultural development, empowering youth, and promoting sustainable practices in line with many articulated developmental points of Malawi's vision 2063(M2063).

8.0. RESEARCH AND INNOVATION

FAVOA has undertaken several research studies and innovative projects aligned with the production of organic fertilizer from locally available resources. One notable research study focused on the utilization of rotten maize bran, ashes, animal manure, and human urine to produce organic fertilizer. The findings revealed that this organic fertilizer formulation effectively enhanced soil fertility and crop productivity. The implications of this research are significant, as it addresses the problem of environmental pollution caused by the improper disposal of these resources in urban areas.

The potential application of this research lies in the promotion of sustainable agriculture practices, as farmers can now utilize readily available and low-cost resources to improve soil health and reduce reliance on chemical fertilizers. By incorporating these organic fertilizers, farmers can enhance the nutrient content of their soils, leading to increased crop yields, improved food security, and reduced environmental pollution.

To further strengthen these research efforts, FAVOA is establishing collaborations and partnerships with academic and research institutions such as LUANAR. These collaborations aim to leverage academic expertise and research capabilities in organic agriculture to refine and optimize the organic fertilizer production process. Additionally, FAVOA is in dire need to be engaged with donor funding organizations like USAID and UNDP and AGRA, who have been expressing interest in supporting sustainable agriculture initiatives like ours. These partnerships provide access to resources, knowledge, and funding opportunities, that may enable FAVOA to scale up its organic fertilizer production and promote its adoption among farmers across Malawi.

In addition to organic fertilizer production, and as earlier expounded through graphs and photos, FAVOA through FIIG-Energy has also ventured into the local manufacturing of solar gensets called Nkula. This innovation has gained significant traction in the market due to its potential to address the energy needs of farming communities and contribute to rural electrification. The solar gensets provide clean and reliable energy, enabling farmers to power irrigation pumps, farm equipment, and household appliances. The impact of these solar gensets extends beyond agriculture, reaching remote schools and hospitals, where access to electricity is limited.

The success of Nkula solar gensets is evident from the positive feedback received from customers. With no complaints reported after a year of usage, the reliability and effectiveness of the gensets are well-established. To further expand this initiative, FAVOA seeks financial support from interested readers to scale up local manufacturing, increase production capacity, and make solar gensets more accessible to farmers and rural communities.

Overall, FAVOA's research studies and innovative projects in organic fertilizer production and local manufacturing of solar gensets demonstrate a commitment to sustainable agriculture, environmental conservation, and rural development. These initiatives present significant opportunities for collaboration,

knowledge sharing, and funding support from academic institutions, research organizations, industry experts, and donor funding organizations, ultimately contributing to the transformation of Malawi's agricultural sector and the well-being of its farming communities.



Organic Fertilizer Mixing Site @ Bwatalika, LL



9.0. PARTNERSHIPS AND COLLABORATIONS

FAVOA has established numerous partnerships and collaborations with various nonprofit organizations, government agencies, businesses, and community groups. These partnerships have been instrumental in advancing the organization's objectives and achieving significant outcomes in the agricultural sector.

- a. One key partnership is with the Agriculture Development and Marketing Corporation (ADMARC), where FAVOA collaborated in the organic fertilizer production pilot. ADMARC provided scrap sacks collected from their depots in the central region, while FAVOA contributed technical expertise, materials like ashes and human urine, equipment, and operational costs. Additionally, Farmers World organization assisted FAVOA with well rotten maize bran. This collaboration enabled FAVOA to pilot the production of organic fertilizer, promoting sustainable agricultural practices and enhancing soil fertility.
- b. Collaborations with academic institutions such as LUANAR and Mwimba College have been vital in providing spaces for student attachments. FAVOA benefited from temporary human resources, while students gained practical experience in the agricultural field. FAVOA's involvement in research studies, such as the one conducted by MUBAS and sponsored by Land O Lakes organization, allowed the organization to contribute valuable data and insights to evaluate the strength of associations over agricultural cooperatives in Malawi.
- c. The organization has also partnered with various institutions that have had a significant impact on its development. Partnerships with Farmers Organization, Nyasa industries Limited, Sam Chinese Investments, Chikwendeni General Dealers, Ecogen Limited, and Chitukuko Sacco have facilitated access to farm inputs, machinery, Materials for FIIG innovations like solar gensets, biogas systems, loans, and savings services. These collaborations have strengthened FAVOA's capacity to support its farmer-cooperatives and enhance their productivity and financial sustainability.
- d. In terms of market linkages, FAVOA has collaborated with entities such as Malawi Investments and Trade Centre (MITC), National Food Reserve Agency (NFRA), ADMARC, Clinton Foundation, and African Improved Foods (AIF). These collaborations have provided market platforms for FAVOA's farmer-cooperatives through market acceleration programs. By connecting farmers to viable markets, FAVOA has improved the income-generating potential of its members and facilitated economic growth in the agricultural sector.
- e. Other partnerships with Job for Youth (J4Y) Initiative, Ministry of Labor, Ministry of Agriculture, National Planning Commission (NPC), National Youth Council of Malawi (NYCOM), and World Vision International have focused on addressing youth-related issues, evaluating the impact of Sustainable Development Goals (SDGs), and promoting awareness among the youth in Malawi. These collaborations

have fostered a multi-sectoral approach, leveraging resources, expertise, and networks to drive positive change and empower the youth.

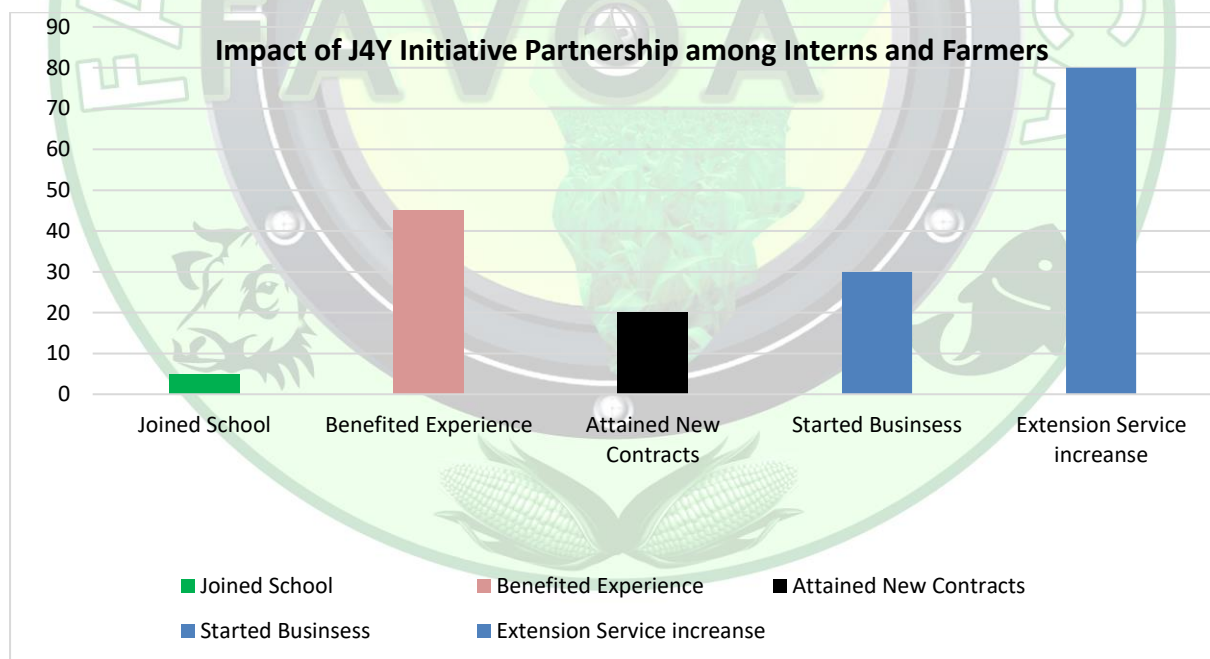


**FCU Regional Leaders with FAVOA
Officers @ NFRA**



**FAVOA, NPC, NYCOM & DYO Officials @ Mchinji District
Council with Youth Clubs' representatives**

- f. In Particular, the J4Y Initiative, in collaboration with FAVOA, the Ministry of Agriculture, O&M Associates, Employers' Consultative Association of Malawi (ECAM), and TEVETA, has yielded numerous success stories and impactful outcomes. One of the key achievements was the significant boost in extension services provided to farmers across the country, with an impressive 80% increase. This enhanced support directly benefited farmers and contributed to the overall improvement of agricultural practices.
- The initiative also played a vital role in providing valuable work experience to approximately 45% of the interns involved. This hands-on exposure to the field partners resulted in increased knowledge, skills, and professional growth among the youth. Remarkably, around 20% of the interns secured new employment contracts with the partnering organizations, demonstrating the effectiveness of the initiative in creating job opportunities for young individuals.
 - Moreover, 30% of the interns utilized their stipends to start their own businesses alongside their internship, fostering entrepreneurship and economic empowerment. This not only provided them with income-generating opportunities but also contributed to the growth and development of local economies.
 - Additionally, it is noteworthy that 5% of the interns were able to further their studies after the internship, thanks to the valuable fieldwork experience gained during the program. This showcases the positive impact of the initiative in promoting continued education and personal advancement among the youth.



- These outcomes align with the core objectives of the J4Y Initiative, which aimed to empower and equip young individuals with practical skills, work experience, and entrepreneurial opportunities. The successful collaboration between various organizations facilitated the realization of these objectives, resulting in tangible benefits for both the interns and the agricultural sector as a whole.



FAVOA Officials @ Salima Agriculture Office with interns under Supervision



Action Division Director (ADD), presenting about FAVOA @ Dowa district Council

- g. FAVOA has also established a valuable partnership with Invergrow, an industrial cannabis company specializing in the cultivation and processing of cannabis products. Invergrow produces a range of products, including animal feed, CBD oil etc., and briquettes made from waste materials. This partnership involves the collaboration between Invergrow and FAVOA's FIIG Store, where Invergrow's products are sold to consumers. Additionally, Invergrow provides training and insights to FAVOA farmers who are interested in engaging in cannabis farming, equipping them with the necessary knowledge and skills to succeed in this specialized area. This collaboration not only expands the market reach for Invergrow's products but also supports FAVOA farmers in diversifying their farming activities and exploring new opportunities within the cannabis industry.
- h. FAVOA has forged strategic partnerships with renowned media, branding, and marketing entities, demonstrating our commitment to excellence and reaching a wider audience. These partnerships include prestigious organizations such as MBC, GBS, and African Brief, recognized as some of the top media houses in Malawi. By collaborating with these influential platforms, we have been able to effectively amplify our message and create awareness about FAVOA's impactful initiatives.
- i. Moreover, we have partnered with industry leaders in branding and printing services, including Signage Solutions (SS) and Core digits Printers (CDP). These esteemed partners are widely acknowledged as the best in their respective fields, ensuring that our visual identity and communication materials are of the highest quality. Through their expertise, we have successfully developed compelling branding strategies and eye-catching printed materials that effectively communicate our mission and engage our stakeholders.
- Through our collaborations with media, branding, and marketing entities, FAVOA ensures that our impact is not only felt on the ground but also resonates in the hearts and minds of our supporters and stakeholders. By joining forces with influential partners like MBC, GBS, African Brief, Signage Solutions, and Core digits Printers, we are able to effectively convey the importance of sustainable agriculture, empower farmers, and inspire the next generation of agricultural leaders. Together, we are shaping the future of agriculture in Malawi and inviting our partners to be a part of this transformative journey.

Overall, the nature of these partnerships varies, ranging from resource-sharing and joint programs to coordinated efforts in addressing specific agricultural challenges, market access, skill development, and policy implementation. Through these collaborations, FAVOA has expanded its reach, enhanced its service offerings, and created a supportive ecosystem for farmers, contributing to the overall development of the agricultural sector in Malawi.

10.0. CAPACITY BUILDING AND TRAININGS

In 2021/22, FAVOA implemented several capacity building initiatives and training programs to enhance the skills and knowledge of its target audience. These initiatives aimed to improve the effectiveness of participants in various aspects of agriculture and cooperative management. Here are some details about the programs:

10.1. Cooperative Management Training

FAVOA conducted training programs on cooperative management, targeting farmers and cooperative leaders. The topics covered included cooperative governance, financial management, marketing strategies, and value chain development. These trainings reached approximately 150 cooperative members and leaders across different regions in Malawi. The impact of these trainings was evident in improved cooperative management practices, enhanced financial literacy, and better decision-making within the cooperatives.

10.2. Sustainable Agriculture Practices

FAVOA organized training sessions on sustainable agriculture practices, focusing on topics such as organic farming, agroecology, soil conservation, and integrated pest management. The target audience comprised smallholder farmers and agricultural extension officers. Over 200 farmers and 50 extension officers benefited from these trainings. The participants gained valuable knowledge and skills to adopt sustainable farming techniques, resulting in improved crop productivity, reduced environmental impact, and increased resilience to climate change.



FAVOA & Dedza Agriculture officers during field visits @ Chimbiya Pigs farmers club

10.3. Entrepreneurship and Business Development

FAVOA conducted entrepreneurship and business development training programs to empower farmers with the skills needed to run successful agribusiness ventures. The trainings covered areas such as business planning, market research, financial management, and access to finance. Around 100 farmers and aspiring entrepreneurs participated in these programs. As a result, participants developed business acumen, improved their marketing strategies, and increased their income-generating potential.



FCU Leaders meeting with FAVOA Officials @ Katoto Secondary- Mzuzu

10.4. Gender and Social Inclusion Training

FAVOA organized training workshops to promote gender equality and social inclusion within the agricultural sector. The trainings addressed topics like women's empowerment, gender-responsive farming practices, and inclusive decision-making. The target audience included both male and female farmers, cooperative leaders, and community members. These trainings reached approximately 80 participants, fostering greater gender equality, increased women's participation in decision-making, and improved social inclusion within farming communities.



FAVOA Officials with Chiefs @ Njewa Traditional Authority, Lilongwe

10.5. FAVOA's youth empowerment & mentorship trainings

The Students' Satellites program, was a resounding success in 2021/22. By establishing satellites in various universities and colleges, including LUANAR, FAVOA engaged young students in practical agricultural activities and cooperative management. The program facilitated skill development, knowledge transfer, and community engagement, empowering students with hands-on experience and expertise in sustainable farming practices. Through networking and partnerships with agricultural experts, the students gained access to potential career opportunities and contributed to the agricultural sector's transformation. The Students' Satellites program nurtured a new generation of agricultural leaders who are committed to driving positive change and making a lasting impact on their communities and the broader agricultural landscape.



The impact of these capacity building activities was significant. Participants acquired new knowledge, skills, and perspectives, which positively influenced their farming practices, cooperative management, and entrepreneurial endeavors. The trainings contributed to improved agricultural productivity, increased income levels, enhanced resilience to challenges, and strengthened community engagement. By building the capacity of individuals and organizations, FAVOA facilitated the transformation of the agricultural sector in Malawi, empowering farmers and fostering sustainable development.

11.0. FINANCIAL OVERVIEW:

11.1. Financial Performance

Please note that the table below provides an organized summary of the financial performance of FAVOA for 2021/22, including the funds received, sources of funds, and utilization of funds for specific programs and initiatives.

Programs	Funds received (MWK)	Source of Funds	Utilization of Funds
Capacity Building and Internship Opportunities	<ul style="list-style-type: none"> 100,155,000 	<ul style="list-style-type: none"> FAVOA (Trustees & Admin Pioneers), well-wishers, and volunteers K 235,000 J4Y government initiative (in-kind) K99,360,000 	<ul style="list-style-type: none"> Stipend allowances Recruitment process Implementation Supervision
Establishment of FAVOA Regional Cooperative Unions (FCUs)	<ul style="list-style-type: none"> 2,514,000 	<ul style="list-style-type: none"> In-kind contributions by beneficiaries K1,945,000 Cash from FAVOA, well-wishers, and volunteers K569,000 	<ul style="list-style-type: none"> Transport and logistics Meals and refreshments Awareness and communication Stationery Uncertainties and allowances
Formation of FAVOA Students' Satellites	<ul style="list-style-type: none"> 4,186,000 	<ul style="list-style-type: none"> Blended contributions by FAVOA K2,275,000 In-kind contributions by beneficiaries K1,911,000 	<ul style="list-style-type: none"> Transport and logistics Refreshments, Stationery, Marketing and communication, Allowances & uncertainties
Execution/Implementation of FIIG Initiatives			
FIIG Launch	<ul style="list-style-type: none"> 1,192,000 	<ul style="list-style-type: none"> Well-wishers, in-kind contributions by 	<ul style="list-style-type: none"> Transport and logistics

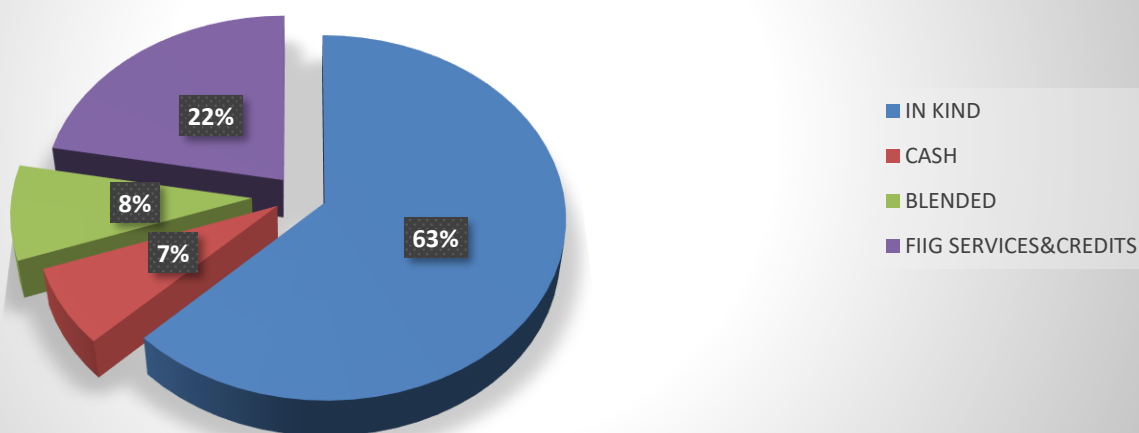
		LUANAR, cash from FAVOA	<ul style="list-style-type: none"> • Refreshments, • Stationery, • Media, marketing and communication • Allowances& uncertainties
Recruitment of interns for Solar gensets manufacturing	<ul style="list-style-type: none"> • 1,070,000 	<ul style="list-style-type: none"> • Cash from FAVOA 	<ul style="list-style-type: none"> • Stipend allowances • Recruitment processes' refreshments and logistics
Nkula Solar genset innovation phase	<ul style="list-style-type: none"> • 4,955,000 	<ul style="list-style-type: none"> • FAVOA • Soft loans from partners 	<ul style="list-style-type: none"> • Purchasing assembling materials for gensets (Invertors, battery cells, solar panels, casing & mounting materials)
Piloting of Nkula Solar gensets to the Users	<ul style="list-style-type: none"> • 23,165,000 	<ul style="list-style-type: none"> • Soft loans from partners • Clients' deposits 	<ul style="list-style-type: none"> • Purchasing assembling materials for gensets
Organic Fertilizer trials and piloting	<ul style="list-style-type: none"> • 3,635,000 	<ul style="list-style-type: none"> • Cash from FAVOA and in kind from Partners 	<ul style="list-style-type: none"> • Purchasing some raw materials (human urine, ashes, equipment) • Transport and logistics, wages, consumables
Welding and fabrication services	<ul style="list-style-type: none"> • 13,200,000 	<ul style="list-style-type: none"> • Customer deposits • FAVOA 	<ul style="list-style-type: none"> • Purchasing materials for clients' projects (doors, fence gates, door frames, windows etc)

Administration	• 4,320,000	• Contributions from FAVOA and well-wishers	• Payment of rentals to Alliance Properties, Broll Malawi Ltd, Mr. Chanika, and NRTA
	• 1,068,000	• FAVOA Contributions and well-wishers	• Office furniture and equipment
	• 4,217,000	• FAVOA Contributions and well-wishers	• Transport and logistics
	• 1,500,000	• Blended contributions by FAVOA & Volunteers	• Office consumables
	• 230,000	• Contributions from FAVOA & well-wishers	• Regulatory Compliance (Subscriptions & Registrations)

The total funds received by FAVOA for the specified programs and initiatives in 2021/22 is **MWK 150,705,000** and have been summarized in three categories as shown in the table and pie chart below:

Funds Category	Amount (MWK)	Percentage
In Kind	94,875,150	63%
Cash	10,549,350	7%
Blended	12,056,400	8%
FIIG Services and Credits	33,224,100	22%
Total	150,705,000	100%

Funds' Source categories



11.2. Financial and implementational challenges faced and addressing Strategies

i. Administration

- Faced challenges with rental payments, but FAVOA closed two regional offices to minimize the financial burden. Regional officers were sustained to report from home to maintain contact with clients. Offices' equipment was sold to offset some incurred bills.
- Office operational costs like transport and consumables were addressed through expenditure prioritization, self-sponsorship for short errands, and utilizing staff vehicles for long-distance assignments.
- Financial challenges in procuring new office equipment were resolved by approaching well-wishers, board members, and staff members for contributions.

ii. **Capacity Building and Internships**

- Inability to provide stipend allowances to interns was addressed by partnering with TEVETA and ECAM through the J4Y government initiative.
- Bureaucratic processes for intern field placements were overcome by collaborating with the Ministry of Agriculture and district councils, who provided suitable working places and exposure to field partners.
- Late payments of stipend allowances and credential issues were amicably solved by involving all concerned parties, including TEVETA, ECAM, O&M Associates, and government officials from J4Y.

- Financial challenges with recruitment processes and intern supervision were resolved by collaborating with TEVETA, ECAM, J4Y officers, and Ministry of Agriculture field officers for monitoring and mentorship. FAVOA board members provided funds for recruitment costs.

iii. Formation of FAVOA Cooperative Unions

- Financial challenges were addressed through joint self-contributions from cooperative leaders for transportation and logistics. FAVOA board members, staff, volunteers, and well-wishers supported meeting needs like food, venues, stationery, and transportation.

iv. Formation of Students Satellites

- Financial challenges were overcome with support from FAVOA board members, staff, well-wishers, and volunteers.

v. Execution of FIIG Initiatives

- FIIG Launch faced financial hurdles in transport, logistics, refreshments, media coverage, and marketing. Ministry of Agriculture, LUANAR, and media houses provided unwavering support for the launch.
- Challenges with the implementation of Nkula Solar gensets innovation, including late stipend payments, raw material accessibility, and supervision, were addressed through guidance from regulatory bodies, funds solicited from interested clients, and partnerships with renewable product suppliers.
- Organic fertilizer trials and piloting received support from partners like ADMARC and Farmers World through Bravo Investments, who contributed resources in kind and cash.
- Financial challenges for welding and fabrication services were met by utilizing customer project deposits, volunteers, and attachment students as labor.

vi. Marketing and Communication

- Financial constraints in marketing and communication were mitigated by leveraging social media, partnering with local media outlets, and relying on word-of-mouth marketing and networking with partners and beneficiaries.

vii. Research and Development

- Limited financial resources for research and development were addressed through partnerships with academic institutions and research organizations. FAVOA actively sought grants and funding opportunities specific to their sectors of focus.

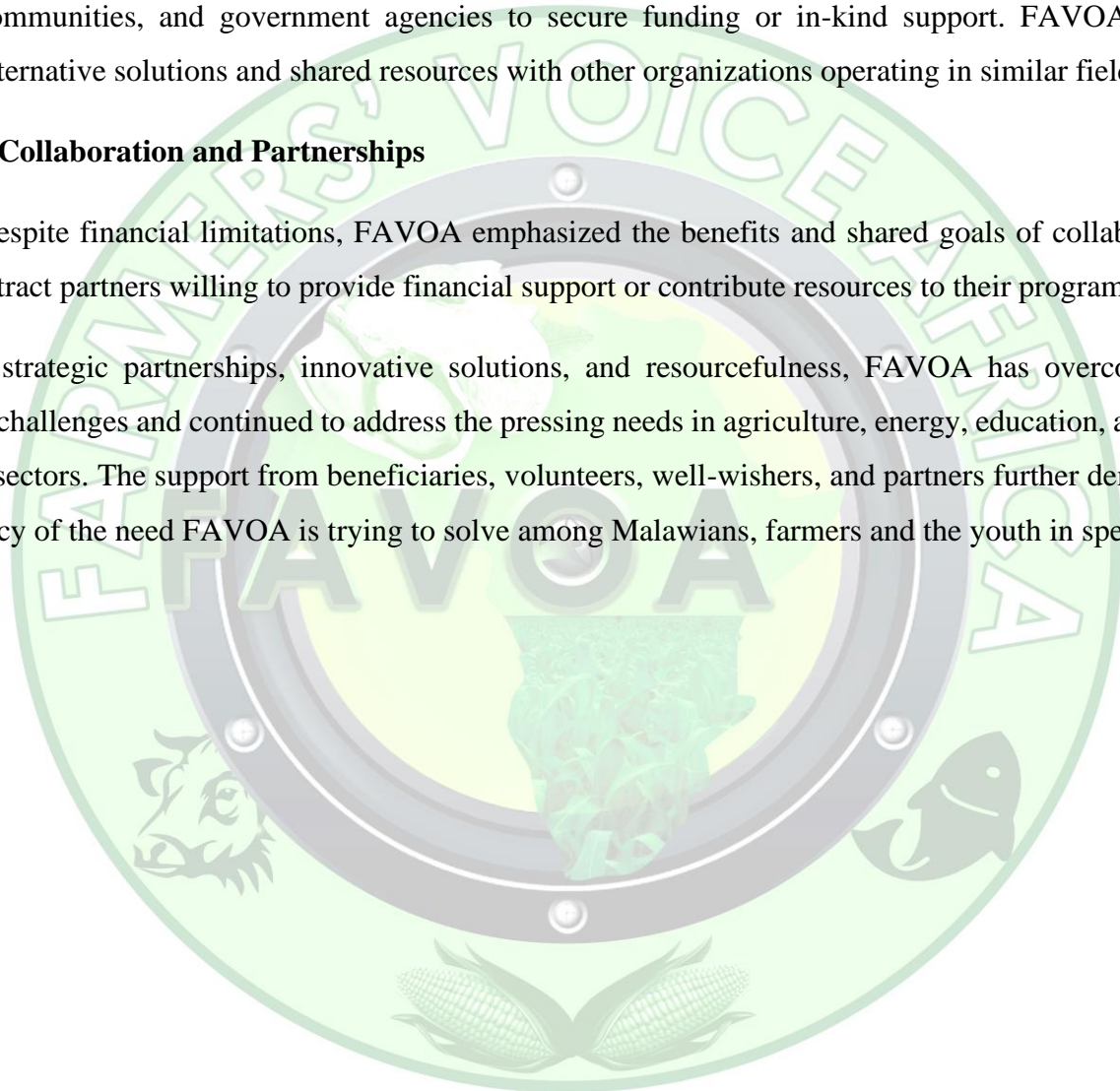
viii. Infrastructure Development

- Insufficient funds for infrastructure development led to collaborations with companies, local communities, and government agencies to secure funding or in-kind support. FAVOA explored alternative solutions and shared resources with other organizations operating in similar fields.

iv. Collaboration and Partnerships

- Despite financial limitations, FAVOA emphasized the benefits and shared goals of collaboration to attract partners willing to provide financial support or contribute resources to their programs.

Through strategic partnerships, innovative solutions, and resourcefulness, FAVOA has overcome many financial challenges and continued to address the pressing needs in agriculture, energy, education, and private business sectors. The support from beneficiaries, volunteers, well-wishers, and partners further demonstrates the urgency of the need FAVOA is trying to solve among Malawians, farmers and the youth in specific.



12.0. FUTURE PLANS AND RECOMMENDATIONS FOR FAVOA

12.1. Future Plans and Strategic Priorities

- Expand and strengthen the capacity building and internship program by establishing partnerships with more organizations and institutions to provide valuable work experience to youth.
- Enhance the formation of FAVOA Cooperative Unions (FCUs) by providing continuous support in terms of training, resources, and networking opportunities to foster cooperative development and agricultural growth.
- Scale up the establishment of FAVOA Students' Satellites in universities and colleges to promote youth empowerment and engagement in agriculture, energy, education, and private business sectors.
- Further develop and implement initiatives under FAVOA Innovations and Investments Group (FIIG) to drive sustainable and innovative solutions in areas such as renewable energy, organic fertilizer production, and welding and fabrication services.

12.2. Areas for Improvement and Recommendations

- Strengthen fundraising efforts by diversifying funding sources and exploring new partnerships and partnering areas with several governmental and non-governmental organizations, embassies, and private sector entities, where FAVOA can secure sustainable financial support. For example, organizations such as GIZ, WFP, USAID, UNICEF, FAO, UNDP, ADB, TRF, NEPAD, AFAP, IFAD, CTA, CIAT, MAIIC, EDF, CP, FDH, NBM, Std Bank, RBM, IMF, AE, CE, and AGRA, who have shown perpetual efforts and interest in supporting initiatives related to agriculture and rural development not only in Malawi, but Africa in its entirety.
- Enhance program monitoring and evaluation systems to effectively measure the impact and outcomes of FAVOA's initiatives, allowing for data-driven decision-making and continuous improvement.
- Foster collaboration and knowledge-sharing among beneficiaries, volunteers, well-wishers, and partners by creating platforms for networking, sharing best practices, and exchanging experiences.
- Invest in staff capacity development and training to ensure the organization has the necessary skills and expertise to implement and manage its programs effectively.
- Continuously engage with local communities, government agencies, and relevant stakeholders to ensure alignment of FAVOA's initiatives with the needs and priorities of the target beneficiaries.

12.3. Anticipated Challenges

- Financial constraints may pose challenges in implementing and scaling up programs. To address this, FAVOA should explore alternative funding strategies, such as grant applications, corporate partnerships, and crowdfunding campaigns.
- Keeping pace with technological advancements and evolving trends in the agricultural, energy, education, and private business sectors presents opportunities for FAVOA to leverage innovation and explore new avenues for growth and impact.
- Building strong relationships with government institutions and policymakers can provide opportunities for collaboration, advocacy, and policy influence to create an enabling environment for FAVOA's initiatives.
- Climate change and environmental factors may affect agricultural productivity and energy access. FAVOA should proactively integrate climate-smart and sustainable practices into its programs to address these challenges and promote resilience among beneficiaries.

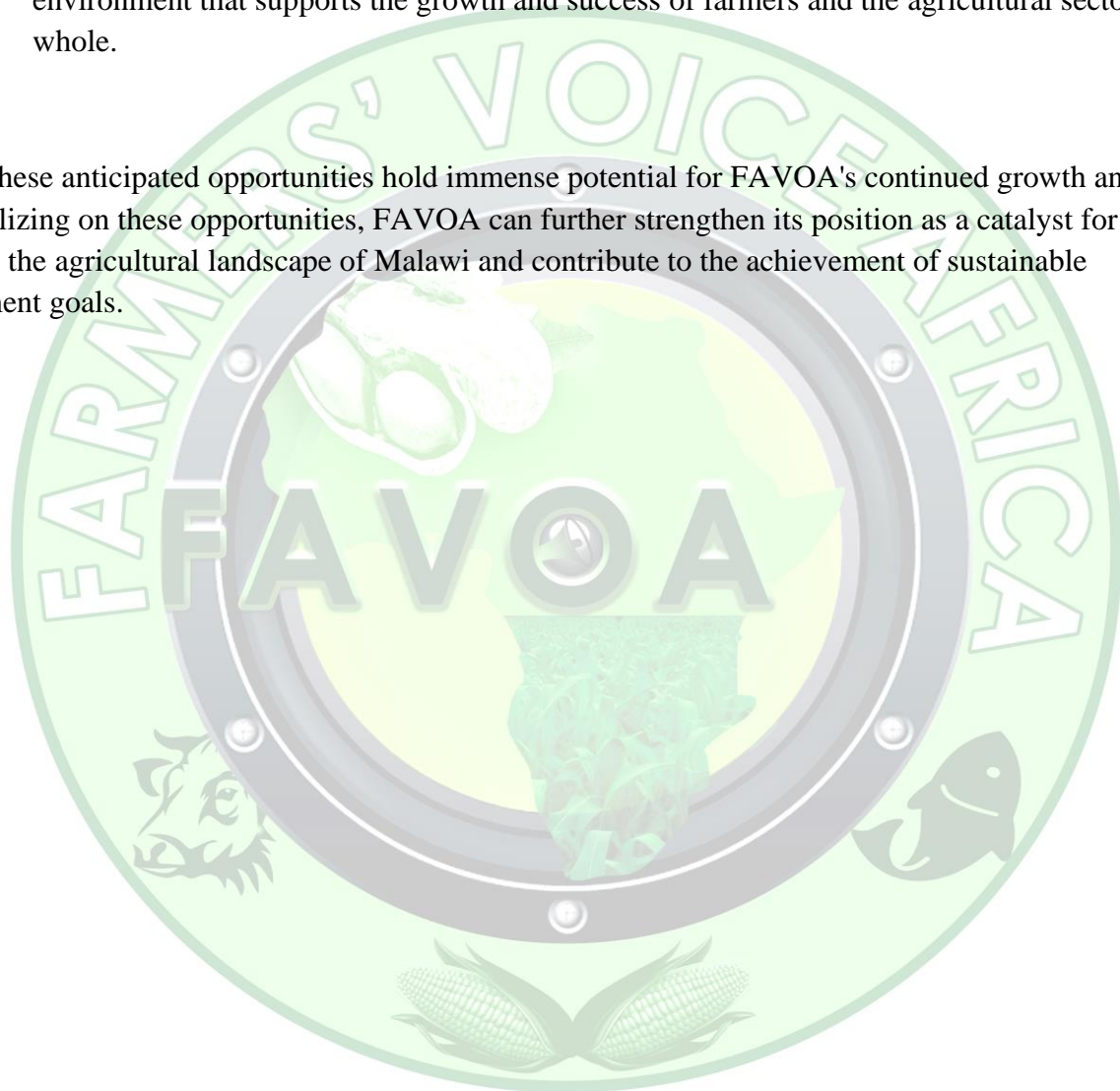
12.4. Anticipated Opportunities

- **Scaling Up Impact:** With the successful implementation of various programs and initiatives, FAVOA is poised to expand its impact on a larger scale. The organization can seize opportunities to reach more farmers, engage more youth, and promote sustainable agricultural practices across Malawi. This growth will enable FAVOA to make an even greater difference in improving food security, empowering communities, and driving agricultural development.
- **Partnership and Collaboration:** FAVOA has already established partnerships with governmental institutions, NGOs, and private sector entities. These collaborations present exciting opportunities for the organization to leverage resources, expertise, and networks. By fostering strategic alliances, FAVOA can enhance its capacity to deliver innovative solutions, access funding opportunities, and create synergies that amplify its impact.
- **Funding and Investment:** The successful registration with relevant bodies and compliance with legal requirements positions FAVOA to access funding and investment opportunities. The organization can explore partnerships with international development agencies, philanthropic organizations, and impact investors who align with FAVOA's mission and objectives. This financial support will enable FAVOA to strengthen its programs, expand its reach, and drive sustainable agricultural practices.
- **Technological Advancements:** Embracing technological advancements in the agricultural sector opens up exciting opportunities for FAVOA. By incorporating digital tools, precision farming techniques, and data-driven solutions, FAVOA can enhance efficiency, productivity, and sustainability in farming practices. These technological advancements can also enable

FAVOA to provide tailored services, training, and information to farmers, empowering them to optimize their yields and incomes.

- **Policy Influence and Advocacy:** FAVOA's engagement with governmental institutions and organizations positions it as a trusted voice in shaping agricultural policies and practices. The organization can leverage this influence to advocate for policies that prioritize smallholder farmers, youth empowerment, and sustainable agricultural development. By actively participating in policy discussions and advocating for change, FAVOA can create an enabling environment that supports the growth and success of farmers and the agricultural sector as a whole.

Overall, these anticipated opportunities hold immense potential for FAVOA's continued growth and impact. By capitalizing on these opportunities, FAVOA can further strengthen its position as a catalyst for positive change in the agricultural landscape of Malawi and contribute to the achievement of sustainable development goals.



13.0. CONCLUSION

In conclusion, FAVOA has made significant achievements in its capacity building and internship programs, formation of cooperative unions, establishment of student satellites, and execution of innovative initiatives under FIIG. These initiatives have positively impacted farmers, interns, students, and the community at large, addressing the pressing needs in agriculture, energy, education, and private business sectors.

This report has highlighted various aspects of FAVOA's financial overview, programmatic funding, expenses, and specific initiatives. It has discussed the challenges faced by the organization and how they were addressed, as well as future plans, recommendations, and anticipated challenges and opportunities.

Despite financial challenges and limited resources, FAVOA has demonstrated resilience and resourcefulness in securing partnerships, leveraging in-kind contributions, and seeking support from stakeholders. The organization's commitment to its mission of empowering communities and addressing critical issues is evident through its dedication and passion.

FAVOA would like to express its heartfelt gratitude to its partners, funders, staff, volunteers, and stakeholders for their unwavering support and belief in the organization's mission. Without their collaboration and contributions, the achievements and impact of FAVOA would not have been possible.

Moving forward, FAVOA remains committed to improving program effectiveness, expanding its reach, and finding innovative solutions to address the challenges faced by Malawians in the agricultural, energy, education, and private business sectors. The organization will continue to strive towards sustainable development, empowering communities, and creating lasting change.

With the continued support and collaboration of all stakeholders, FAVOA is confident in its ability to make a significant difference in the lives of individuals and contribute to the overall development of Malawi.



14.0. SAMPLED STORIES IN GALLERY



Scrap and Unserviceable Sacks
from Ntchisi ADMARC depot



Maize bran collected Kanengo



Ashes from sawdust used to roast
sweet potato-LL city



Willard-Farmer

"As a farmer in Nathenje area, I witnessed firsthand the positive impact of FAVOA's initiatives on my crops and overall farming practices. The organic fertilizer not only improved the quality of my harvest but also contributed to sustainable and environmentally friendly farming methods. Your commitment to empowering farmers like me is truly commendable, and I am grateful for the opportunity to be a part of this transformative journey. Thank you, FAVOA, for your unwavering dedication to the agricultural sector and for making a difference in the lives of farmers." (Translated from Chichewa)



FAVOA GROUND TEAM

A41, A44, A54, A7, A81, A92, A93, A97, A9...

23 September 2022

Mr Frank Mwale, Field Officer

A93

Treasure



Looking for a well qualified lady to work as treasurer. That's a product of FAVOA internship.

00:07

FAVOA GROUND TEAM

A41, A44, A54, A7, A81, A92, A93, A97, A9...

Mr Frank Mwale, Field Officer

"A blessing in disguise" Delayed monies ija inabwela pa kamodzi I just thought of buying ground nuts flour mill for sustainable income.

We make more money from it. We're diversifying our Incomes. We bought tobacco and made double. We're motivated and just this year, we grew more g/nuts, we sell after adding value, turning them into flour. It's paying.

We plan to use sales agents or partner with shops if all goes well in order to increase sales volumes. Nuts flour helped to fund part of my budget to attend a conference in Zanzibar. I thank FAVOA for internship, I thank TEVETA for delaying my stipend! A blessing in disguise.

I indicated it in my final internship report.

02:08



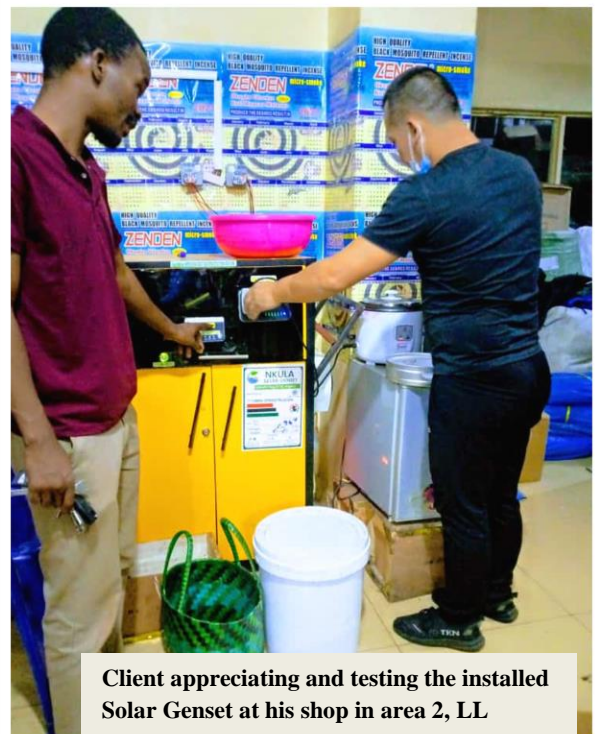
Interning Engineer appreciating the installed Solar Genset in area 43, LL



Std Bank official, inspecting the installed Solar Genset in area 43, LL



FIIG Engineer setting the installed Solar Genset in area 2, LL at Sam Shop



Client appreciating and testing the installed Solar Genset at his shop in area 2, LL



Becks Point Stop over along LL-BT road at Lithipe, showing power generated from Nkula solar genset



Central Poultry officials (Lead by Mr. Boeta) and FAVOA engineer @ Chimwemwe Farm in Mchinji, during Sites' inspection tours for Nkula Solar Gensets installation project

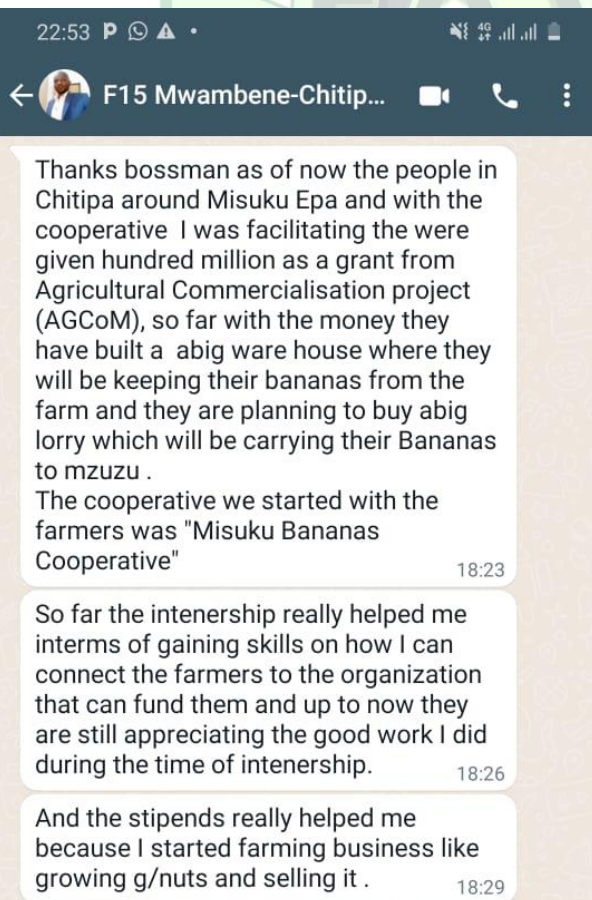
Mr. Gift, FIIG engineer, with an attachment student (from LUANAR) at FAVOA Office in Lilongwe, getting ready for a meeting at BICC organised by MWAPATA Institute



Leonard having lunch during the event at BICC, organized by MWAPATA Institute.



Gabriel- The AEDO of Misuku EPA-CP





Ida, Marketing Manager at Signage Solutions & Printing

Signage Solutions and Printing:

Speaking to a journalist on the eve of the FIIG launch, **Ida**, the Marketing Manager for Signage Solutions and Printing, while sending a beautiful sense of pride to FAVOA banners, expressed her admiration for the incredible transformation that Farmers Voice Africa (FAVOA) has brought to the agricultural sector in Malawi. She highlighted how FAVOA's commitment to empowering farmers and promoting sustainable practices has inspired their ongoing support, providing printing services for banners, stickers, branding t-shirts, capes, and other paper printing tasks. Ida proudly emphasized their role in FAVOA's journey, recognizing the significant impact their contributions have in improving the lives of farmers and driving the overall development of Malawi's agricultural landscape.

BOARD CHAIRPERSON'S CLOSING STATEMENT:



Dear Stakeholders and Partners,

As we come to the end of this Annual Technical Report, I would like to express my heartfelt gratitude to each and every one of you for your unwavering support and dedication to the mission of Farmers Voice Africa (FAVOA). It is with great pride and a sense of accomplishment that I reflect on the remarkable journey we have undertaken together.

Prof. G.Y. Kanyama Phiri

Throughout this report, we have witnessed the significant strides we have made in empowering farmers and the youth, fostering sustainable agricultural practices, and driving positive change in the agricultural sector. Our collective efforts have yielded tangible results, and the impact of FAVOA's interventions is evident in the lives of farmers and their communities.

I would like to extend my deepest appreciation to the farmers themselves, who are the backbone of our work. Your resilience, perseverance, and unwavering spirit inspire us all to continue striving for excellence. It is your success stories that serve as a testament to the transformative potential of agriculture and reinforce our commitment to supporting and uplifting farming communities.

Our achievements would not have been possible without the dedication and collaboration of our esteemed partners. Your shared belief in our mission and your willingness to work together have been instrumental in driving sustainable change and shaping the future of agriculture.

As we look ahead, we acknowledge the challenges that lie before us. Climate change, limited resources, and evolving market dynamics continue to impact the agricultural landscape. However, we remain steadfast in our resolve to find innovative solutions, forge strategic partnerships, and advocate for farmer-friendly policies that will contribute to the long-term growth and resilience of the agricultural sector.


I would like to extend a special mention to FAVOA Innovations and Investments Group (FIIG), our pioneering initiative that has provided innovative solutions and investment opportunities for farmers. The remarkable progress made by FIIG exemplifies our commitment to driving positive change and fostering a culture of innovation within the agricultural sector.

In closing, I want to express my sincere appreciation to each and every one of you for your unwavering support, dedication, and belief in the mission of FAVOA. Together, we have made significant strides in amplifying farmers' voices, fostering sustainable agricultural practices, and empowering farming communities.

As we move forward, let us continue to work hand in hand, inspired by our shared vision of a future where every farmer's voice is heard, their aspirations are fulfilled, and sustainable agricultural practices flourish. With our collective efforts, we can create a vibrant and prosperous agricultural sector that benefits farmers, communities, and the continent as a whole.

Thank you for your continued partnership, and I look forward to our ongoing collaboration as we strive for a better future for farmers and agriculture in Africa.

Sincerely,


Professor George Yobe Kanyama Phiri

Board Chairperson, Farmers Voice Africa (FAVOA)

